



MARCUS PROJECTS PVT LTD

Infrastructure & Social Sector Organization



A Rural Development and Social Enterprise

- In Technical Collaboration with MS Enterprises





Dedicated for Rural Development Works

COMPANY PROFILE

A Rural Development and Social Enterprise





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Vision

A Rural Development and Social Enterprise

To make meaningful difference in quality of life of 5 lakhs people from rural communities by 2019 through various Central/State Government ,World Bank or CSR funded projects, activities and programs.



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Mission

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To discover-develop-deliver, innovative and sustainable ways to enhance the quality of life in rural communities



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Objective

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The main objectives are to work in the following areas (though not only restricted to):

- Participating & Executing Government Projects
- Community Development based CSR Projects
- Green Energy (Solar & Winds)
- Waste Water & Solid waste Management
- Health Education
- Financial Inclusion
- Education and Skill Trainings



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Company Profile

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MS Enterprises was established in year 2010 with a vision of quality and on time completion of Contracts/Projects/Services on EPC model. MSE is well recognized company of its nature.

Marcus Projects Pvt. Ltd (MPPL) was created in year 2016 to strengthen our R&D wing and venture into cater to the ever increasing order book and to expand the organization wings in untapped area of North East , J&K and also to third world countries .

Managed by Simple, Honest and Skilled Professionals. The company with its highest standard of professionalism and ethics is executing numerous rural development projects in India.

MSE is Engineering, Construction, Manufacturing and Maintenance Services Enterprise. It addresses critical needs in key sectors like Water Supply/ filtration , Civil Construction Works, Telescopic Boring, Electrification, Solar Projects .Pipeline Laying, Water Contamination Removal Solutions and Sewage Treatment Plant



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Company Profile

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MSE capabilities span the entire gamut of construction- Civil, Mechanical, Electrical, Water Management, Plumbing ,Solar Power and Instrumentation Engineering with their Services & Maintenance

We not only build but also engage community by conducting training programs, creating awareness and serving them through proper response.MSE has emerged as a company committed for quality and timely execution of works.

We at MSE with a well trained team of employees in various states of India are continuously bringing innovative solutions based on non conventional energy sources like Wind and Solar .We believe in After Sale (Supply / Build) Services to serve our customers better

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Management Team

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- M P Yadav** - The founder member of the Organization brings 22 years of rich experience from having worked in diverse environments and the most challenging situations in both Urban and Rural Areas. Started his career as Techno Commercial in MNCs like Xerox and IBM
- Er. Jeevan Banerjee** - An Engineering Graduate in Civil and Municipal discipline from Banaras Hindu University (BHU). Over past 38 years has coordinated building projects in excess of 1304215 sq Mtr by his commitment to quality and calibre of execution has accomplished several projects and innovative new ways to revolutionized the construction ambit.
- Er. Deepak Tyagi** - An Engineering graduate in Electrical and Electronics discipline from NIT Karnataka with PGDM in Business management. He has acquired 22+ years of experience in diversified fields like office Automation, Industrial setups, Social Networking, Community Mobilization, awareness conduction, trainings for urban and rural areas
- Ms Amita Singh** – A graduate from Lucknow university ,having more then a decade experience with XEROX in Customer Service with numerous awards in excellence .
- Jawahar Patel** - A commerce graduate from Lucknow university having more then 22 year experience in Accounts & audit department with organizations like XEROX & Reliance

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Core Team

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- **Rahul Singh Chauhan** is PGDBA in Marketing from symbiosis with an experience of 11 years in business development and sales of various Organizations. A Commerce graduate with Post Graduate Diploma in Mass Communication from Jaipuria Institute of Management in public relation. He has been awarded the best employee award multiple times and has been responsible for designing and implementing strategies to increase the customer base, setting up sales targets, organizing sales promotion events and handling the customers feedback and grievance redressal. As assistant manager corporate sales with various Organizations like Waterhealth India Pvt Ltd, Mahindra & Mahindra, Waterlife India Pvt Ltd. He has to his credit generation of multiple corporate clients and accomplishment of laid out revenue targets
- **Ugrasen Singh** is a commerce graduate from Jai Narayan Post Graduate College Lucknow. He has done LLB from Lucknow University. He has acquired extensive experience of 16 years in Accounts & Finance Management. He is Hard working, honest professional and responsible for all legal compliance of the company. He has subsequently managed a large scale funds and cash flow. He has been awarded for maintaining the successful audits of the company regularly. He has supported company by developing healthy repo with financial institutions.
- **Lokesh Sigh** is a graduate from Lucknow University is very self motivated and best in accounts managements or business development. He has always performed as Leader in generating business for company of independent basis.
- **Ashish Singh** is a Commerce graduate of Lucknow University .He has got an experience of 9 years in the field of Rural Service Enterprises Management. He has completed s PGDCA from Info Tech Lucknow and is responsible for Office administration and coordination for Training Programs in rural area. He has worked in Bihar and managed several service centers across the state. He has served as Project In charge for community safe drinking water plants established in remote areas of Bihar, where he was responsible for the formation of SHGs and, their training, establishment of new plants, monitoring and evaluation and initiating awareness activities.
- **Jitendra Singh** is highly dedicated and committed for decision making for company benefits. He is the key and best for community mobilization activities and very result oriented. He has always proved for mob handling and getting out solutions for even disputes among rural community. He has vast experience of rural community mobilization.



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Geographical Outreach

Geographical Coverage through Projects Execution:

Presence in various States:

North India

- Uttarakhand
- Uttar Pradesh
- Bihar
- Rajasthan
- J &K





Financials at glance

- Average Turnover (Last Three Years) – 11.2 Cr
- Turnover Last year (2016-17) – 9.9 Cr
- Net worth Last year (2016-17) – 96.37 Lacs
- Current Projects under execution- > 55.20 Cr
- Financial unutilised backup from Banks available - > 1.5 Cr
- Current receivables Government projects - > 3.2 Cr
- Total current liquid assets with the organisation - >1.3 Cr
- Total Fixed Assets with the organisation - >1.1Cr
- Financial capability of individuals in management team - >5.6 Cr
- Current Liabilities - <60 lakhs

(Focus on growing rural market in various other sectors as well)



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Financials at glance

Last three years turnover and Net worth:

Year	Turnover (In Lacks)	Net Worth (In Lacks)
2016-17	999.60	60.24
2015-16	1277.90	75.11
2014-15	1062.74	96.37

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Key Projects

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Sr	Project	Type	Value (In Lacks)	Status	Remarks
01	Construction of Solar Fluoride Removal Unit (FRU)	Water Filter Plant	57	Completed	Covering 30 Villages
02	Construction of Underground FRU	Hand Pump Attached Water Filter Plant	267	Completed	Covering 324 Villages
03	Construction of Underground Iron Removal Unit	Hand Pump Attached Water Filter Plant	110	Running	Covering 167 Villages
04	Construction of Piped Water Supply Schemes	Turnkey Basis	620	Running	Covering 3 Villages
05	Construction of Solar based mini piped water supply scheme	Service Maintenance	1262	Completed	Covering 137 Villages
06	Construction of Piped Water Supply Schemes	Turnkey Basis	1922	Running	Covering 20 Villages



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Key Projects

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Sr	Project	Type	Value (In Lacks)	Status	Remarks
07	Construction of Solar Powered Water supply/ Filtration water supply scheme	Water Pumping & Filter Plant	4200	Running	Covering 549 Villages
08	Solar Powered Water Pumping & Mini Pipe Water Supply-Bihar	Comprehensive Maintenance Contract- 5 years	2200	Running	Covering 155 Villages
09	Construction of OHT& Piped Water Supply Schemes-UP	Turnkey Basis	480	Running	Covering 5 Villages
10	Construction of STP for Residential project - UP	Turnkey Basis	25	Completed	Covering 200 residential units



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Company Work Profile

At MSE we execute following Government projects:

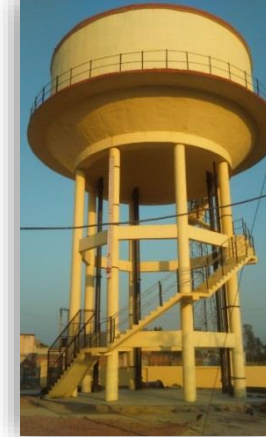
Construction of Building



Boring of deep Tube well
(Telescopic Boring)



Construction of Concrete
Overhead water Tanks



Erection of Electrical Transmission line
Including Transformer and Earthling



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Company Work Profile

At MSE we execute following Government projects:

Excavation of Earth and Earth filling work for site development



Construction of Brick on edge pavement to water works



Supply and laying of PVC pipes for water distribution network of around 18 kilometer with all fittings



Supply and fixing of DI pipes for Rising main works



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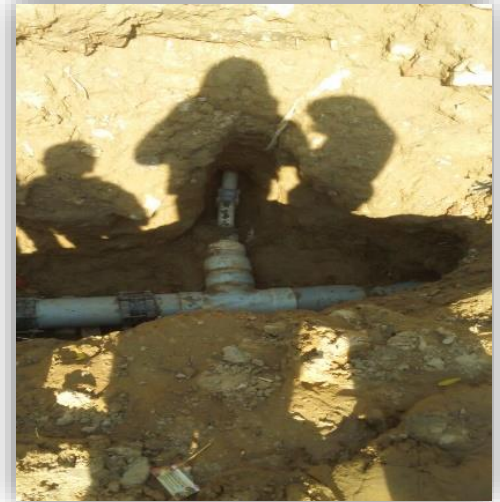
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Company Work Profile

At MSE we execute following Government projects:

Supply and fixing of Various Valves for water distribution Network like

- Scour valve
- Air valve
- Butterfly valves
- Sluice valves
- Fire Hydrant



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Company Work Profile

At MSE we execute following Government projects:

- Supply and fixing of Water meters for water distribution Monitoring
- Construction of all valve Chambers
- Design and Construction of RCC thrust Block.
- Supply and Installation of Simple SCADA to control operation of pump and water level in tank
- Dismantling and Reinstatement of BOE Road,RCC Road,Bitumen Road





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Company Work Profile

At MSE we execute following Government projects:

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Fabrication and Fixing of MS gate in Water works campus



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Company Work Profile

At MSE we execute following Government projects:



Fabrication & Painting work of structure & Unit in workshop

Company Work Profile

At MSE we execute following Government projects:

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Control modules being assembled in our workshop



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Company Work Profile

At MSE we execute following Government projects:

Installation & Commissioning of Solar Power based Lights & Pumps



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Company Work Profile

At MSE we execute following Government projects:

Barbending



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Company Work Profile

At MSE we execute following Government projects:

- Provision for Culvert crossing
- Supply and Laying of AC pipes
- Making House connections
- Construction of single tap pillar type stand post/nouse connection
- Operation and maintenance of whole water supply system



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Company Work Profile

At MSE we execute following Government projects:

- Solar energy based water Filter – supply and installation
- Supply and installation of solar panel with controllers
- Survey of villages for working Hand pumps
- Making of Concrete Platform around the filter
- Fixing of fencing
- Plumbing work for water dispensing and cleaning routing
- Rainwater harvesting

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Company Work Profile

At MSE we execute following Government projects:

- Under ground Water filters Supply and installation
- Survey of villages for working Hand pumps
- Making of Concrete Platform around the filter
- Fixing of fencing
- Plumbing work for water dispensing and cleaning routing
- Monitoring and control systems solar energy based.



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Company Work Profile

Reinforcement Work:

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Solar Operated FRU pre installation Activity

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Site being measured



Boring work



Structure Foundation work



Structure Platform work

Jun 28, 2017





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Company Work Profile

We execute following Government projects:



Structure and solar panel fixing



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Company Work Profile

At MSE we execute following Government projects:

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Solar Pump operated Fluoride Removal Unit



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Company Work Profile

At Marcus we execute following Government projects:

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School students collecting potable water from Fluoride Removal U

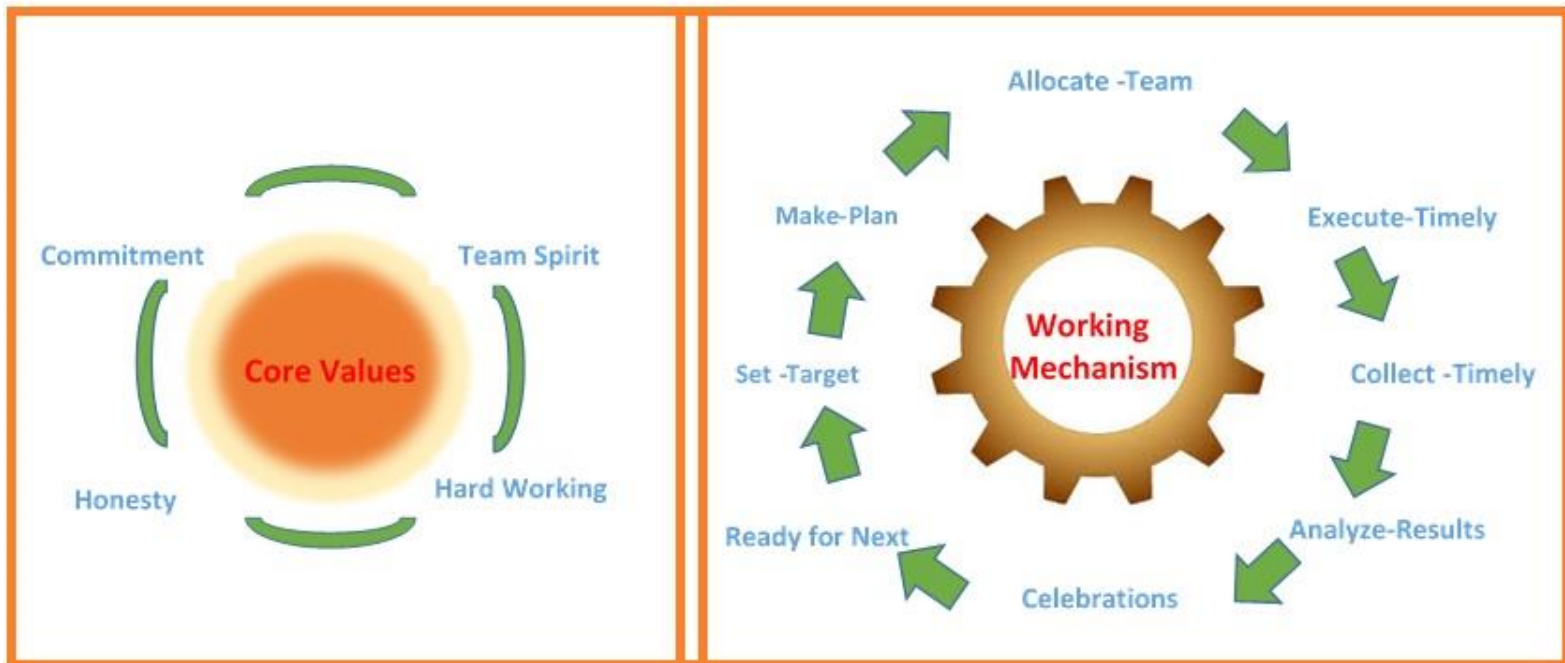




Company Work Profile

Work Methodology:

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Company Work Profile

OPERATIONS AND MAINTENANCE WORK PLAN

The operations and maintenance work plan will be executed in two steps:

A Operations Start- UP

- Establishment of one room for data center cum information management
- Placement of operator through proper interview and required skill set
- Stock for chemicals and general fittings
- Placement of technician
- Identification confirmation of skilled and local available plumbers, Electrician and labors for making regular maintenance activities of required tasks
- Conducting one awareness programme for proper usage of supplied water and safety of pipeline and taps to beneficiaries
- Making registration for regular water supply connections
- Placement of log books/Registers for plant operation, water supplied data, complaints logging etc.
- Activation and recording data through SCADA system
- Hands on training to all involved staff
- One supervisor to monitor and report all required activities
- One service manager for managing the operations

B Operations Plan

- Timely supply of water to villages as per tender condition
- Regular monitoring and recoding of all data like daily operation of plants, quantity of water supplied, electricity availability hours, operator presence etc.
- Logging, Monitoring and Resolution of complaints like leakage, faults and repair within required time etc.
- Submission of monthly reports to department as per tender condition
- Maintaining of stocks like general spare parts and consumables for proper functioning of the scheme
- Regular training of the Technician and Operators for nay current updates
- Preventive maintenance of Motors/Electrical components etc
- Collection of water charges from beneficiaries

Work Methodology:

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CSR –SKILL TRAININGS

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Class Room/Practical Trainings & Kit Distribution





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BIHAR – MAINTENANCE OF MPWSS





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BIHAR – MAINTENANCE OF MPWSS



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WASTE WATER TREATMENT PLANT

Waste Water Treatment Plant



Pic 1



Pic 2



Pic 3



Pic 4



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Social Awareness Initiatives

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Awareness about Activated Alumina –Media for filter



Villagers getting Maintenance hands on Training (SHG)



Awareness on safe drinking



Water quality Testing





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Social Awareness Initiatives

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Awareness Programs by Community Engagements





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WATER QUALITY ASSURANCE

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World bank funded Projects

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MOBILIZATION DRIVE

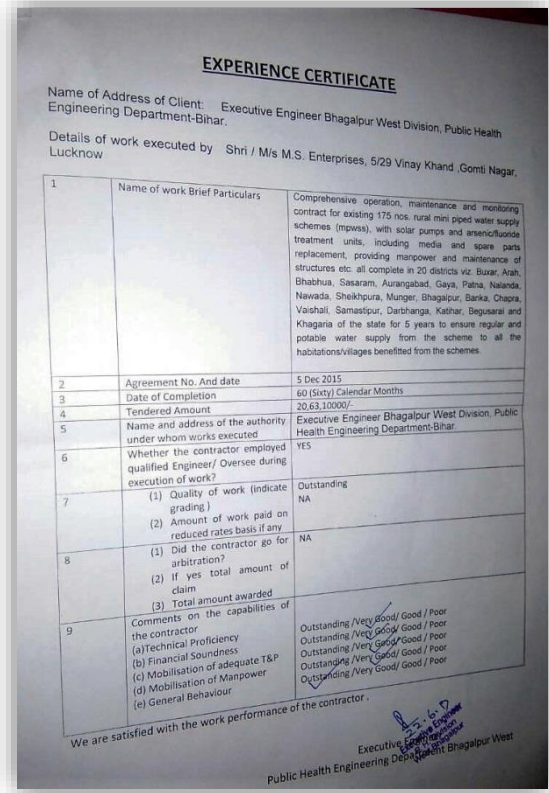
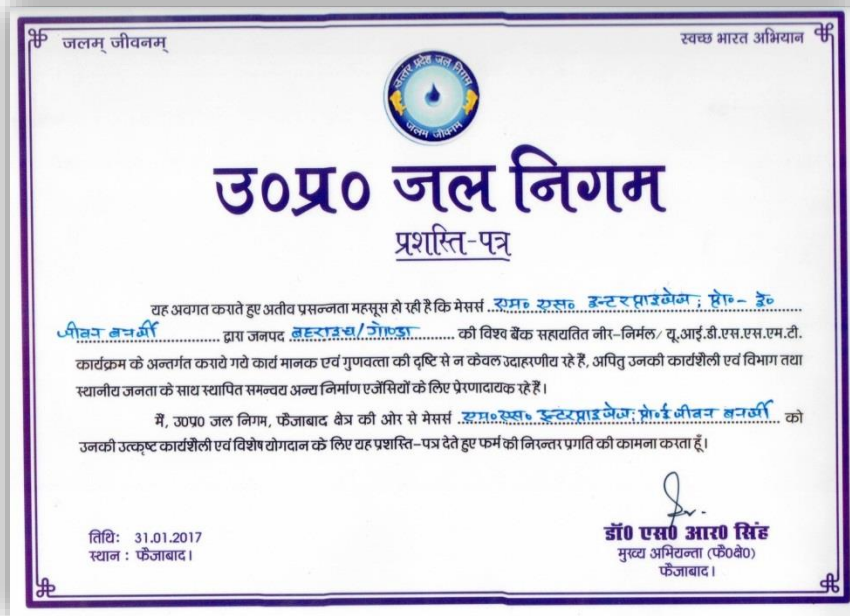




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REWARD & RECOGNITIONS



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MSE Team

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- FROM BOARD ROOM PLANNING TO GROUND EXECUTION IN FARMOST ALMOST INACCESSIBLE REMOTE AREAS
- WE AT MSE ARE MAKING IT POSSIBLE
- BRINGING SMILE IN PEOPLE'S LIVES





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Thank you

Registered Office:

MS Enterprises
5/29-B, Vinay Khand,
Gomti Nagar, Lucknow
U.P - 226010

Project Main Office:

MS Enterprises
Nahar Pulia, Daniyalpur,
Safedabad, Barabanki
U.P - 225003

Project Offices: Bareilly, Badaun, Pilibhit, Sonbhadra, Bahraich, Ballia, Unnao, Jhansi, Gorakhpur, Munger, Samastipur, Gaya, Vaishali, Buxar, Jaisalmer, Pokharan, Sanchole



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